

AIG SOUTH EAST ASIA FUND

30 September 2009

OBJECTIVE

The AIG South East Asia Fund ('the Fund') seeks to achieve capital growth by investing in companies whose assets, products or operations are based in South East Asia and to a lesser extent in Australia and New Zealand.

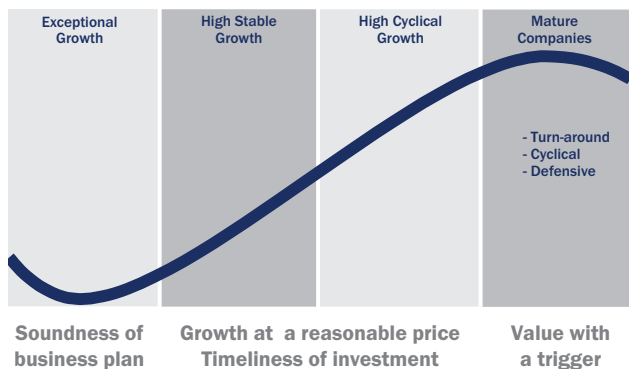
INVESTMENT APPROACH

We believe that neither growth nor value investment styles will consistently outperform the other over time. Instead, we believe that a dynamic investment process is needed which can keep pace with the evolution of a company's fundamental characteristics such as earnings growth and focus on key investment criteria that are specific to a company's stage of development. Such an investment philosophy does not restrict our investment universe to either growth or value companies but seeks to uncover the most attractive investments across stages of a company's lifecycle.

Key features

- Consistent, disciplined, research-driven process
- Replicable across different markets and regions
- Active management with a focus on bottom-up stock selection
- Analysis of companies using criteria appropriate to their stage of development
- Strong sell discipline which removes behavioural biases

DYNAMIC CATEGORISATION



The investment process for the Fund begins with an initial investment universe of approximately 1,600 companies. Fund managers and analysts assign each company to one of four broad categories that best reflects its fundamental earnings growth characteristics and stage of development. Following the assignment of a category, in-depth fundamental analysis begins and focuses on analytical criteria specific to that particular category. Additionally, a large number of company meetings are conducted each year, and are a key part of the investment process.

Key factors that we focus on include

- Quality of management
- Core niche business
- Sustainability of earnings
- Cash flow generation

Analysts then prepare a detailed report stating the investment case and assign a final recommendation by ranking a company from 1 (strong buy) to 5 (strong sell) based on category-specific valuation and performance triggers. This research is stored within our proprietary database and is available to all fund managers and analysts. This ensures that company information is documented and communicated consistently on a global basis. Investment candidates are discussed within the team, however the final decision lies with the lead fund manager. Once a buy decision has been made, the weighting is determined based on liquidity, development category and risk assessment. The Fund typically holds 60 - 90 companies.

Portfolio construction is also comprised of top-down country selection. As political and macro-economic variables can be fluid in emerging markets, they must be monitored regularly. On a quarterly basis, the Asia ex-Japan equity team conducts a formal top-down assessment by analysing economic, financial and political variables for each country. This analysis results in the ranking of individual countries.

A key feature of the equity process is the use of a 'Suspect List' which underpins our strong sell discipline and serves to reduce behavioural biases and over-confidence in companies. The List is compiled monthly with discussions focusing on the top 5 and bottom 10 performers. Companies must fulfil at least 2 out of 4 technical and fundamental criteria to be ranked as a 'Suspect'. The team then discusses the list of suspect companies and a decision is made whether to hold or sell the company. Price targets are also reviewed when a company is within 10% of its original target as part of our sell discipline.

Risk management is a key component of our investment approach with internal risk controls fully integrated into the process. We believe that one of the best ways to manage risk is to invest in quality companies and to ensure that portfolios do not become too concentrated in a company, sector or development phase. Portfolios are also regularly monitored by a dedicated internal compliance department.

INVESTMENT GUIDELINES¹

- Security weight +/- 50% of benchmark weight for holdings >5%
- Sector limits +/- 10%
- Region/country limits +/- 10%
- Target tracking error 5 - 7% per annum²
- Benchmarked against the MSCI All Country Far East ex Japan DTR Net Index

FUND MANAGERS

	Location	Joined Firm	Yrs Experience
Peter Soo Lead Fund Manger	Hong Kong	1989	24
Cheri Wong, CFA Fund Manager	Hong Kong	1997	23
Elizabeth Soon Fund Manager	Hong Kong	2008	21
Victor Koh, CFA Fund Manager	Singapore	1994	22
Kheng-Lai Tan Fund Manager	Singapore	1999	19

¹ Please note that the Investment Guidelines shown are internal guidelines applied by AIG Investments. The investment objective, policy and investment restrictions applicable to the Fund are set out in detail in the Prospectus and Simplified Prospectus.

² This is a range and there is no assurance that the target or range will be met.

www.aiginvestments.com

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